



# Thriving Together with Trust

## Dr. Christian Bernard

Partner since 2020

Quebec City, QC

*University of Laval, DMD 1999*





## The Challenge

Two decades into practicing dentistry, Dr. Bernard's clinic continued to experience steady growth. However, with a growing practice came increased responsibilities. Dr. Bernard's daily operational tasks were taking his attention away from his love for practicing dentistry.

Dr. Bernard needed a solution to alleviate some of his managerial workload so he could focus more attention on patient care.

## The Dentalcorp Solution

Over the years, Dr. Bernard had been approached by several dental service organizations but avoided entertaining any conversations with them. It was not until he learned about Dentalcorp's partnership offering from a trusted friend familiar with Dentalcorp, that he began to explore partnership.

Dentalcorp's philosophy and approach strongly matched with Dr. Bernard's vision. When he learned about the financial benefits of the partnership deal, Dr. Bernard enthusiastically signed on as a Dentalcorp Partner.



## Benefits of Partnership

Partnership with Dentalcorp has improved Dr. Bernard's work-life balance without sacrificing his time treating patients. **There are now fewer administrative tasks on his agenda thanks to Dentalcorp's streamlined operational solutions.** Still the key decision maker at his practice, Dr. Bernard trusts Dentalcorp's commitment to providing him with the support and expertise he needs.



**Dentalcorp's purchasing support and expertise have also led to extensive savings.** He is particularly impressed that partnership has reduced his expenditure on items such as furniture, equipment, and medical consumables.



Thanks to partnership with Dentalcorp, Dr. Bernard can focus his knowledge and experience on providing his patients with the highest quality of dental care.



## Results

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### Reduced administrative hours:

Dr. Bernard has been able to find a better work-life balance so he can focus more on doing what he loves

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### Reduced costs:

The clinic has experienced a 15-20% drop in supply costs

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### Upgraded equipment:

3D X-ray machine replaced at a discount of \$50,000

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**“We are at ease and we are well supported.  
This is a pleasant partnership.”**

Dr. Christian Bernard